



World market leader with a significant product range

We are the global leader with the broadest portfolio of high-performing and sustainable core materials made of PET foam and balsa wood. We are the pioneers in sandwich technology with more than 75 years of experience. Since the very beginning our focus has been developing strong and solid, yet lightweight core materials which allow the manufacturing of more durable, sustainable and energy-efficient end products for our customers. 3A Composites Core Materials is a global organizational unit within the 3A Composites Group, a part of Schweiher Technologies. The purpose of our products is to create a stronger, lighter, and greener future. We are looking for a

Global Product Manager Rigid Foams 100% (m/f)

Your responsibilities:

- Management of the global rigid foam AIREX® product portfolio, and controlling of product performance (quality, sales, costs), in close cooperation with global Sales and Customers, Operations, Solutions Engineering/Tech. Services and R&D
 - Manage the life cycle of the product range - development, launch, maintenance, improvement and phase out in line with the defined product strategy; Accountable for the product change management, facilitating change process according to the defined process
 - Turn market / competition / customer needs analyses into business and product value propositions
 - Contribute to Marketing & Sales strategy
 - Strategic and sustainable positioning of our core products in their largest markets
- Develop business opportunities in current & new markets, in close cooperation with Sales and R&D
 - Assure a constant stream of innovations to maintain the company's leading edge
 - Evolve a prioritized funnel of business development opportunities and ensure the appropriate focus/resources to those opportunities
 - Promote & introduce new products / solutions in ramp-up phase and support Sales & Marketing activities

Your profile:

- Higher education in Engineering, Economics or technical background complemented by further education
- 5+ years of global working experience in the manufacturing industry, ideally in the composites industry
- Processing knowledge & market know-how in composites materials or mechanical engineering is an advantage
- Good fundamentals in product or project management, preferably matured in a multinational organization
- Hands-on experience in developing and launching new products at a regional or global level
- Strong business acumen, structured and logical thinker, result oriented, capable to take and substantiate decisions
- Capability to navigate and work in regulated, global environments
- Motivation to learn new things and work independently with a high level of flexibility
- Team player with great communication skills; to succeed in a multi-cultural environment, driving initiatives and leading by example
- Fluent in English and German is a must, Chinese is an advantage
- Willing to travel up to 20% in Europe, China and USA

What do you also have to know?

A desire to constantly improve yourself, a positive and enthusiastic attitude and the willingness to support constant change complete your profile. We offer a flat organizational structure with efficient decision making possibilities and an engaging working environment. Our corporate culture is characterized by integrity, reliability, trust, transparency, responsibility, quality awareness and teamwork.

We look forward to receiving your application, which you should preferably send to us electronically!

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